

# COOP PRICING PROPOSAL



## City of New Port Richey

February 16, 2024

FieldTurf USA, Inc. is pleased to present the following proposal. FieldTurf pricing is based on the Sourcewell contract (formerly NJPA). Sourcewell provides predetermined preferential pricing through approved vendors. Since the products have already been bid at the national level, individual municipalities do not have to duplicate the bidding process per Sourcewell Contract # 031622-FTU.



Click on the following Sourcewell hyperlink for contract due diligence documentation:

[Sourcewell](#)

|   | Description   | Quantity | Units | Unit Price | Total               |
|---|---|----------|-------|------------|---------------------|
|   | <b>Synthetic Turf</b>   |          |       |            |                     |
| 1 | Install At: 6341 Bank street New Port Richey FL 34652<br><br>Turf Product : FieldTurf Maxx Pet XM (Equal and acceptable substitution to Command Duo).<br><br>• Present sod and soil will be removed, and the site graded to accommodate up to 3" of crush aggregate and a top layer of compacted sand whenever necessary (more material could be used to create desired undulations)<br><br>• Installation of nailerboard<br><br>• The turf is placed, cut, and seamed according to manufacturer specifications.<br><br>• All perimeter edges and seams are glued down using heavy-duty outdoor nails or staples<br><br>• Add a top coat of Silica sand infill as required.<br>**Envirofill or Hydrochill for an added cost | 26,860   | SF    | \$8.63     | \$231,708.90        |
|   | <b>Total Project</b>  |          |       |            | <b>\$231,708.90</b> |

**ADD \$333.23 to Price for Maxx Flex/Ultimate Flex in lieu of FieldTurf Maxx Pet XM**

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## PRICE DOES NOT INCLUDE:

- a) Any maintenance visits
- b) Any Gmax or HIC testing
- c) Any surveys
- d) Any geotextile fabric
- e) Any costs associated with necessary changes relating to delineation of the field.
- f) The supply of or adjustment to manholes or clean-outs, grates and supply of the manhole covers.
- g) Any alteration or deviation from specifications involving extra costs, which alteration or deviation will be provided only upon executed change orders, and will become an extra charge over and above the offered price.
- h) Site security.
- i) Repair or resurfacing existing asphalt parking lot if damaged by truck traffic.
- j) Site restoration, sodding, landscaping or grow-in.
- k) Permit fees, Inspection fees.
- l) A vehicle to tow FieldTurf maintenance equipment.
- m) Performance and Payment Bond fees.
- n) Anything not explicitly noted in the inclusions.

*The price is valid for a period of 90 days.*

## TERMS AND CONDITIONS

- Installation will be scheduled upon receipt of approved purchase order, signed agreement, or signed subcontract.
- Price is based on assumption that area is free and clear of installed playground or sporting equipment.
- This quote is bid to Manufacturer's specifications.
- Payment in full is due within thirty (30) days of completion of installation. Payment is not conditioned upon receipt of payment from the owner or upper tier contractors. Retainage shall not apply.
- This quote is valid for 90 days.
- Proposal includes only what is stated in this proposal. Any alterations or deviations will be executed only upon written orders and will become an extra charge over and above the estimate. Any overages will be billed accordingly.
- FT Commercial must be notified within 48 hours of any changes to confirmed installation dates. Redeployment fees of \$1,500.00 per occurrence will be assessed if crews are delayed or turned away following confirmed dates. Restocking and shipping fees may also apply for projects that are rescheduled, cancelled or delayed more than three days.
- Installation Supervisor will act as our on-site representative but is not able to bind the company to any agreements, including verbal. All decisions are to be made by authorized office personnel only.
- Any delays caused by weather conditions and/or temperatures that are unsafe, or delays by Owner, Contractor, or any other subcontractors not under the direct control of Fieldturf commercial must be extended regardless of the extension allowed by owner.

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- Any additional site work not included within the stated scope of work, including sub-base, grading, drainage, etc., is the responsibility of the owner.
- FT Commercial will provide a brief visual inspection of the sub-base. There is no testing we can do to ensure the base was done correctly. Proceeding with installation of surfacing does not constitute acceptance of the sub-base.
- Security during install and upon completion is the responsibility of the owner.
- Warranties will not be issued until payment in full is received.
- All projects over \$10,000.00 may be issued a preliminary lien.

## **CONSTRUCTION ASSUMPTIONS**

- Our pricing is based on the ability to perform all our work with clear, sequential, and continuous access without interruption during normal daytime working hours. We will require exclusive access to the area for our work during the construction process.
- We have assumed one mobilization for the installation, including the delivery and staging of materials. FT Commercial should be notified in advance if prior staging of materials is required so that the project may be priced accordingly, otherwise additional mobilization fees will apply.
- Pricing assumes secure storage and adequate lay down area for our tools, equipment, and materials, within close proximity to the installation site.
- Pricing assumes access to electrical outlets and water available within 100 feet of work area.
- FT Commercial cannot be responsible for moving or repairing of any underground utility lines such as electrical, telephone, gas, water, or sprinkler lines that may be encountered during installation.

Please feel free to reach out to any member of our project team with questions about our offer:

David Trevisonno - Project Manager

(514) 375-2645

[David.Trevisonno@FieldTurf.com](mailto:David.Trevisonno@FieldTurf.com)

**Name:** \_\_\_\_\_ **Company:** \_\_\_\_\_

**Signature:** \_\_\_\_\_ **Title:** \_\_\_\_\_ **Date:** \_\_\_\_\_

Thank you again for your interest in FieldTurf, we look forward to working with you.

The present proposal serves to provide an overview of the terms and conditions governing the business relationship between the parties for the completion of the above-referenced transaction. The parties hereby undertake to subsequently formalize their agreement by signing a more detailed agreement

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and/or purchase order ("Contract") and as such the amount listed herein shall be an estimate which will be formalized in said Contract.

**FieldTurf USA, Inc. holds the Cooperative Purchase contract, any PO for Contract must be made out to FieldTurf USA, Inc. 175 N Industrial Blvd NE. Calhoun, GA 30701**

If you have questions regarding the FieldTurf and Beynon SmartBuy Cooperative Purchasing Program, please contact Eric Fisher at: [Eric.Fisher@smartbuycooperative.com](mailto:Eric.Fisher@smartbuycooperative.com).



**EASYTURF**  
A FieldTurf Company

**COMMERCIAL**

ROOFTOPS • EVENT LAWNS • PLAYGROUND SURFACING  
PUTTING GREENS • DOG USE AREAS • LOGOS & MORE



**INFO**



**Set your facility apart from the rest!**

Be sure to ask how our artificial grass can even begin to

**pay for itself**



through our referral program!



# #1 ARTIFICIAL GRASS IN AMERICA

Thank you for your interest in our EasyTurf by FieldTurf artificial grass! I am confident that after learning all about EasyTurf artificial grass products and our own installation methods and warranties, you will see for yourself that there is no better choice for your artificial grass solution than EasyTurf.

The following packet of information will give you a basic overview and includes references, pictures, and installation details. We have independent testing data available regarding ADA wheelchair accessibility, drainage, and more. If you would like additional, detailed information such as this, please let us know and we will be happy to provide it to you.

FieldTurf is the artificial grass of choice for professional sports teams (21 NFL teams and more than 100 NCAA collegiate teams play and/or practice on FieldTurf artificial turf athletic fields). FieldTurf is the manufacturer of our EasyTurf line of artificial grass products that are in use by schools and daycare centers for their playground surfacing, doggie daycare centers, kennels, and other pet care facilities, and commercial property owners and residential homeowners throughout the country.

Some things to know about EasyTurf and FieldTurf:

- Having EasyTurf will eliminate the need to trim, mow or water your grass... ever again! No more bare spots and no need to spread fertilizers and other chemicals in an effort to keep your lawn green.
- EasyTurf is the perfect grass for children *and* dogs. It keeps them (and your property!) cleaner and more safe, all while keeping your grass area looking it's best! We even offer ASTM F1292-04 compliant safety surfacing options for playground surfacing. Also, all EasyTurf installations meet ADA wheelchair accessibility requirements.
- FieldTurf's patented engineering processes provide for rapid rain drainage through the turf allowing for use almost immediately following a heavy rainfall. Best of all, with the EasyTurf proprietary MaxxFlow backing, there are no holes in the turf to clog and no felt-like backing (felt-like backings are associated with mold, mildew and urine odors). EasyTurf artificial grass products have the only 100% permeable backing in the industry.
- Our 20+ years of installation experience and FieldTurf's 25+ years of manufacturing experience combine to bring you the best synthetic turf product installed by the most experienced synthetic turf company in the Southeast United States.
- By switching to EasyTurf you will have a long term solution (15 - 20 years!) for your grass. No more fuss and worry... always lush, soft and green 24/7/365, providing a perfect appearance for your property.

Environmentally friendly and safe for people, animals and the environment, EasyTurf is the perfect alternative to live grass that simply won't stand up to the daily use we all want it for.

Feel free to call us directly at 941-753-3312 or toll free at 1-800-445-2944 to discuss any portion of this. I hope that we get the opportunity to provide you with the Greatest Turf On Earth™: EasyTurf by FieldTurf!

Regards,

David Sheffer  
EasyTurf | A FieldTurf Company



**EASYTURF**  
A FieldTurf Company



# #1 ARTIFICIAL GRASS IN AMERICA

FieldTurf has been raising the bar since it introduced the industry's first infilled artificial turf over 25 years ago. Since that time, competitors have been trying to copy and duplicate the FieldTurf standard. The problem for them: FieldTurf keeps getting better. EasyTurf represents the premium FieldTurf line of artificial grass for landscaping areas, pet areas, play areas and other recreation applications (like putting greens, bocce, tennis and more!).

## UNMATCHED REALISM



Structured, multi-colored grass blades that have the softest feel in the industry and the most realistic appearance as opposed to competitor products that often look and feel as scratchy as Easter basket grass. EasyTurf was not created to look like an expensive carpet, rather, it was created to emulate natural grass. We know you will agree with us that EasyTurf comes closer to this goal than any other product.

## UNMATCHED DRAINAGE



The EasyTurf proprietary MaxxFlow backing system allows complete drainage through the turf without the possibility of retaining moisture or clogging like competitor products will. MaxxFlow provides 6 to 10 times the amount of drainage per hour than competitor products - important when it comes to getting children or the family dog back outside and enjoying their play time after a heavy rain. After viewing our drainage comparison video, you will realize that EasyTurf will rinse clean while competitor products will leave your artificial grass full of unwanted debris.

## UNMATCHED DURABILITY



EasyTurf's structured grass blades and complete use of 100% polyethylene grass blades make for the most durable and longest lasting product on the market. Competitors rely on cheaper, less durable nylon yarns to bulk up their products making you think you are getting more for your money. Sadly, that is not the case. Nylon's inherent characteristics require our competitors to add anti-microbial additives to their grass blades - something EasyTurf products have no need for. While most all artificial grass products rely on polyethylene upright grass blades, ask the competition what material their thatch grass blades are made of (these are the shorter, curled grass blades that are often tan in color—competitors use nylon while EasyTurf thatches are made with 100% polyethylene)

The superiority of EasyTurf is all backed by **the best product warranty in the business**: a true manufacturer's warranty and not a pro-rated warranty from a marketing company (like our competitors!). Want to know more? Ask us.

**EASYTURF**  
A FieldTurf Company





# #1 ARTIFICIAL GRASS IN AMERICA

We have been installing artificial turf since 1998. Over the years, we have learned what steps to take and what materials to incorporate into every installation to make them last as long as or longer than the artificial grass itself. While many competitors take shortcuts and/or use inferior materials to cut costs just to make a sale, EasyTurf will never sacrifice quality. Every installation, installed as if it were our own backyard: that is our commitment to you.

## THE PERFECT EDGE



A nailer board serves two primary purposes: to prevent sub-base migration and to provide an edge to attach the artificial turf. Most companies use pressure treated wood or a wood composite product. Neither of these choices will keep the turf edges secure for very long though. That's why EasyTurf uses PVC. As a nailer board, it will even outlast the artificial turf, allowing it to be utilized over and over through the years. Going one step further, we install this nailer board around every support post, tree and/or object in the turf area as well, providing a secure attachment of turf at every edge. Our competitors don't do this. Their pressure treated wood or composite boards will begin to decay quickly when in the ground causing the turf to come loose at the edges very quickly. What good is a nailer board that won't even do its job after 5 years?

## SECURED TO LAST



We have seen competitors use everything from large nails to galvanized sod staples to galvanized staples attaching turf to their wood and/or composite nailer boards. None of these methods will last very long. Even worse, galvanized nails and galvanized staples get rusty and become dangerous in areas where children or dogs are playing. EasyTurf secures all edges of EasyTurf to the PVC nailer board using stainless steel staples. They cost more but they outlast even the turf's lifetime and will not rust out... and they remain safe.

Every EasyTurf installation is backed by **the best installation warranty in the business**. Ask our competitors how long they warranty their work. Their answer: one year or less. (Beware: Product & Installation Warranties are two different warranties!) We back every one of our installations for the life of the product warranty. Want to know more? Ask us!



**EASYTURF**  
A FieldTurf Company



# 8 Year Product Warranty & 8 Year Install Warranty for Commercial Artificial Lawn Grass Installations

EasyTurf, Inc. is proud to offer an industry leading Product & Installation warranty for all commercial installations of EasyTurf by FieldTurf artificial landscape grass products.

**PRODUCT WARRANTY\*:** 8 year manufacturer product warranty backed by a pre-paid, non-prorated third party insured warranty with zero deductible and no limit on claims.

**INSTALLATION WARRANTY\*:** 8 years, non-prorated, on seams and turf edge security.

\* EasyTurf by FieldTurf putting greens are backed by 7 year warranty.

FieldTurf warrants it's EasyTurf by FieldTurf Landscaping Grass for a period of 8 years under the following conditions: If FieldTurf's Landscaping grass proves to be defective in material, resulting in premature wear, FieldTurf will, at its sole option, replace or repair such defect at no charge to the customer. No cash refunds will be made. Premature wear is described as a loss of more than 50% of the pile height of the grass during normal and ordinary use of the Product for use as Landscaping grass. This warranty term is for installations located at altitudes of or below 5000 ft. above sea level. This warranty does not come into effect until the Certificate of Completion has been signed by the purchaser and sent for validation to EasyTurf, Inc. within 30 days of installation or customer use, whichever shall occur first. Once validated, the warranty period commences as at the date of completion of the installation. EasyTurf by FieldTurf putting greens are backed by 7 year warranty.

**EasyTurf also warrants the installation workmanship of turf seams and turf edge security for a period of 8 years from the date of installation.**

These warranties do not certify or cover against the following:

- 1) damage from accidents, force majeure, abuse and/or neglect from other than normal and ordinary use of this product;
- 2) damage resulting from failure to maintain the product in accordance with the maintenance instructions provided to the buyer;
- 3) damages due to causes which include (but are not limited to) the application of chemicals or cleaning agents, dirt, traffic, normal matting, the effect of the sun's energy when magnified by glass or reflective surfaces, settling of the sub-base, drainage and all other issues related to the sub-base and/or saturation and/or settlement of the ground underneath, vandalism, fire, floods, damage from animals or other acts of God;
- 4) damage or problems caused by other parties or contractors after our installation is complete or from work performed prior to our arrival for our installation;
- 5) damage resulting from repair, or attempted repair, by anyone other than an EasyTurf authorized installer.
- 6) damages resulting from bodily injury (including death), personal injury, property damage, or economic losses that may arise out of use of the Product or the interface of the Product with any structure or equipment.

Any repairs or replacements performed under the terms of these warranties shall not lead to any extension whatsoever of the warranties.

**CERTIFICATE OF COMPLETION MUST BE SIGNED AND RETURNED TO EASYTURF, INC. WITHIN 30 DAYS of INSTALLATION COMPLETION FOR ALL WARRANTIES TO BE ACTIVATED.**