

PRICING SUPPLEMENT

Unit Costs, Optional Items, etc.

PROPOSAL PRICING FORM

A. AMI Water Meter and AMI Retrofit

Description - shaded rows included in lump sum unit costs	Qty	Unit Cost	Total Item Cost
AMI End Units for Retrofit	6,000	\$245.41	\$1,472,475.00
520M SmartPoint Single Port		\$157.89	
520M SmartPoint Dual Port		\$209.75	
Adapter Cable, Nicor		\$31.28	
Adapter Cable, TR/PL		\$20.00	
Installation Labor		\$53.75	
Door Hanger		\$2.50	
3/4" AMI Equipped Water Meters	5,350	\$373.56	\$1,998,559.38
3/4" iPerl		\$139.43	
3/4" SRII, Brass PD Meter		\$145.00	
3/4" Ally, Solid State Mag Meter W/ Shutoff and Pressure		\$395.00	
Reclaim Adder for any of above meters		\$11.00	
520M SmartPoint Single Port		\$157.89	
520M SmartPoint Dual Port		\$209.75	
Installation Labor		\$73.75	
Door Hanger		\$2.50	
1" AMI Equipped Water Meters	800	\$432.98	\$346,380.00
1" iPerl		\$216.34	
1" SRII Brass PD Meter		\$235.00	
1" Ally, Solid State Mag Meter W/ Shutoff and Pressure		\$475.00	
Reclaim Adder for any of above meters		\$11.00	
520M SmartPoint Single Port		\$157.89	
Installation Labor		\$56.25	
Door Hanger		\$2.50	
1-1/2" AMI Equipped Water Meters	20	\$1,738.28	\$34,765.50
1-1/2 Omni C2		\$1,209.14	
520M SmartPoint Single Port		\$157.89	
Installation Labor		\$368.75	
Door Hanger		\$2.50	
2" AMI Equipped Water Meters	10	\$1,961.79	\$19,617.88
2 Omni C2		\$1,395.15	
520M SmartPoint Single Port		\$157.89	
Installation Labor		\$406.25	
Door Hanger		\$2.50	
3" AMI Equipped Water Meters	1	\$3,802.58	\$3,802.58
3 Omni C2		\$1,767.19	
520M SmartPoint Single Port		\$157.89	
Installation Labor		\$1,875.00	
Door Hanger		\$2.50	

Quantities above are only an estimate being utilized for purposes of this RFP. Note that repair/replacement of meters

Description	Qty	Lump Sum Cost	Total Item Cost
Network Data Collectors	2	\$51,441.81	\$102,883.63
M400B2	2	\$30,191.81	
M400B2 Installation	2	\$21,250.00	

<i>Other AMI communication items</i>		Unit Cost	Total Item Cost
Handheld Device	5	\$1,287.68	\$6,438.38
CommandLink II	5	\$662.68	
Samsung Tab Active Tablet	5	\$625.00	

C. Host Server Hardware & Software

Description	Qty	Unit Cost	Total Item Cost
Host Server Hardware	NA / Incl.		
Host Software	1	\$36,956.25	\$36,956.25
RNI SaaS Setup Fee	1	\$7,956.25	
Sensus Analytics Enhanced Setup Fee	1	\$12,500.00	
Bundled Software Integration for Sensus Analytics and	1	\$10,250.00	
Customer Portal System Setup	1	\$6,250.00	
<i>Host Application License</i>	N/A - Included		
Other fees of Licenses – List separately			
Data Migration to SA (Optional)	1	\$6,250.00	\$6,250.00
Training (AMI FlexNet® Core Education - Performed by	1	\$5,500.00	\$5,500.00
Customer Portal Training - Remote	1	\$2,250.00	\$2,250.00
Sensus Analytics Training Onsite	1	\$4,000.00	\$4,000.00

D. Annual Maintenance

Description	Qty	Unit Cost	Total Item Cost
Application Software License (Including all software and firmware upgrades)	N/A - Included in Setup /		N/A - Included in Setup / Hosting fees
Hosting fees (per year)	1	\$32,362.50	\$32,362.50
Sensus Analytics Enhanced - Water	1	\$10,340.00	
Sensus Analytics Text Messages Unlimited	1	\$900.00	
Annual RNI SaaS Fee	1	\$12,360.00	
Customer Portal, 1500 Accounts	1	\$6,700.00	
Customer Portal, 6000 Accounts (3.25 / subscribed user over 1500, per year)		\$21,325.00	
Customer Portal Text Messages Unlimited	1	\$562.50	
Watering Schedule	1	\$500.00	
Tiers for Billing Cycle Usage	1	\$500.00	
Maps on Meter view	1	\$500.00	
Base Station Extended Warranty, Post Year 1 (Not incl in year 1	2	\$2,211.25	

E. Project Management

Description	Qty	Unit Cost	Total Item Cost
Project Management Services	1	\$31,250.00	\$31,250.00
Total Cost for Turn-Key AMI System for SMW/C (Sum of Items A Citrus County, Florida RFP 22-065 Advanced Metering Infrastructure System			\$4,103,491.08

Pricing Notes:

- Pricing reflects single-port transmitters on all services. SUBSTANTIAL SAVINGS possible where dual port transmitters can be used
- Sales Tax not included, if applicable sales tax amount at the time of invoicing will be added.
- Pricing assumes Contractors ability to invoice and receive payment for stored materials
- Assumes Core & Main will retain all scrap and be responsible for proper destruction/recycling efforts
- For Integrations we have factored the integration costs for the Sensus software installed any charges from CIS, GIS or other software vendors are not factored into the Core & Main pricing
- Infrastructure assumes antennas can be mounted at the top of any vertical assets given by Riviera utilities.
- Pricing assumes that power drop will be provided to within 10' of the collector locations.
- Water Meter installations assume a 6" zone of liability beyond the point of work for water installations, unless caused as a direct result of actions by Core & Main or its subcontractors. Core & Main does not take responsibility for any damages beyond the work zone that are alleged to be result of water shut-off's or shut-on's.
- Door hangars are assumed to be placed on the door at the time of notification and change out.
- Core & Main LP reserves the right to increase prices upon thirty (30) calendar days' notice to address government regulations and tariffs.