

Display Board RFP Ranking	Visua	Omega Sign	Thomas Sign	ECO Construction	
					points available
Background					
How many years has the company been in service?	1yr.	7yr.	46yr.	not sign co.	5
How many years experience with designing and instaling of Display Boards ?	15yr.	10yr.	31yr.	not sign co.	6
In a search did the company have any complaints and were they resolved?	None	1 / resolved	None	number of complaints	11
Has the company performed work in the Tampa Bay area?	Yes	Yes	Yes		8
Installation and Support					
Are there multiple companies involved with the project if so how many?	Yes (3)	Yes (2)	Yes (2)		5
Number of support engineers /technicians, supporting company products ?	2	3	150 / 20 local		10
What was the proposed hourly rate outside of support?	120hr. (1 tech)	65 hr. (1 tech)	125hr. (2 techs)		5
Was full 5yr warranty parts and service included?	No	No	Yes		10
Service level agreement included a 24-48 hour response time.	Yes	Yes	Yes		5
Hardware					
How long are parts for the Display Boards guaranteed?	5-7	10	15		7
Is the Display Boards hardware and software solution developed by the company?	No	No	Yes		7
Is the Display Board resistant to impact such as a football ?	Yes	Yes	Yes		7
Is the Display Board\cabinet rated to be wind resistant? If yes, what level?	unsure	Yes (100 mph)	Yes (125 mph)		7
Can the Display Board be programmed for adjustment to the LED's when replacement parts are used?	unsure	No	Yes		7
Total Points Awarded :	56	65	97		100

Vendor Scoring	Visua	Omega Sign	Thomas Sign	
Background				
How many years has the company been in service?	1	3	5	10yr.or more
How many years experance with designing and instaling of Display Boards ?	6	6	6	10yr. or more
In a search did the company have any complaints and were they resolved?	11	8	11	
Has the company performed work in the Tampa Bay area?	8	8	8	
Installation and Support				
Are there multiple companies involved with the project if so how many?	2	3	3	
Number of support engineers /technicians, supporting company products ?	5	6	10	5 or more
What was the proposed hourly rate outside of support?	2	5	4	Less then 100 hr.
Was full 5yr warranty parts and service included?	0	0	10	
Service level agreement included a 24-48 hour response time.	5	5	5	
Hardware				
How long are parts for the Display Boards guaranteed?	5	7	7	10yr.
Is the Display Boards hardware and software solution developed by the company?	0	0	7	
Is the Display Board resistant to impact such as a football ?	7	7	7	
Is the Display Board\cabinet rated to be wind resistant? If yes, what level?	2	7	7	100 MPH
Can the Display Board be programmed for adjustment to the LED's when replacement parts are used?	2	0	7	
Total Points Awarded :	56	65	97	