

National Joint Powers Alliance
Copier/Fax contract #100312-SEC

202 12th Street NE
P.O. Box 219
Staples, MN 56479

Educational/Governmental and Non-Profit Agencies

Greetings,

The National Joint Powers Alliance (NJPA) is the national organization and DBA of the North Central Service Cooperative (NCSC) which was established in 1977. The organization is governed by the NJPA Board of Directors. The board consists of six publicly elected school board members, and two elected officials from cities, counties and other government agencies.

NJPA operates under the authority and directive of M.S 123A.21 and the Uniform Municipal Contract Law M.S 471.345 Subdivision 15. As such, we are a member-owned cooperative serving all schools and educational institutions, public and private, as well as all cities, counties and all nonprofit and governmental agencies. We receive no state or federal aid and have no taxing or levying authority; therefore, we are entirely entrepreneurial. We are a governmental agency strictly acting as a self supporting business. The NJPA purpose is to provide qualified customers nationwide with contracts and services on a cooperative basis.

As a result of a national competitive bidding process NJPA has entered into an exclusive national purchasing contract, on our members' behalf, with Sharp Electronics Corporation (SEC). As the awarded national vendor, SEC offers some of the lowest published prices in the country. This contract is being marketed under the NJPA and will allow all government, education and non-profit entities to enjoy the highest quality equipment and service at the lowest possible discount pricing. This effort is only made possible as we all continue to work together in a unified cooperative manner.

Agency membership is required by NJPA to participate in this cooperative purchasing contract and is accepted and facilitated through the membership statement and customer signature on the initial NCP purchase order process. Membership is at no cost or obligation and can also be facilitated online at www.njpacoop.org .

We would like to offer your agency an opportunity to take advantage of the national cooperative price contract that has been made available through a cooperative purchasing effort between NJPA and Sharp Electronics. For further details on the contract, contact Bruce Ogrodnik for Sharp questions at (651) 735-5840 or email: bruce.ogrodnik@njpacoop.org or David Duhn at NJPA (218) 894-5469, email: David.Duhn@njpacoop.org . Visit our NJPA web page at www.njpacoop.org and click on Contract Purchasing Solutions. Our national service agency extends an invitation for you to join us and enjoy the many advantages of a national cooperative contract. We look forward to expanding our sales and marketing efforts as we strive to meet the needs of our customers. Thank you in advance for your time and consideration.

Sincerely,

Director of Business Development and Marketing
NJPA