



# Memo

**To: Robert Rivera, DPW Director**  
**From: Roger Goodwin, WPC/Reuse Operations Manager**  
**CC:**  
**Date: 6/6/2017**  
**Re: WWTP & WT Chemicals**

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Robert,

Attached for your review and City Council consideration are the bid results for "Water Treatment Chemicals".

**Background:**

The Water Reclamation Facility and the Water Treatment Plant currently purchase a variety of chemicals for use in the treatment process. Our current contracts expire on 6/24/17. The City advertized for bid on 4/30/17 then opened and publicly read aloud chemical bids from 9 different companies. The overall results were favorable to the City with a slight increase in sodium hydroxide and slight decreases in polymer and Aluminum Sulfate. Sodium hypochlorite rates stayed the same. A new bidder had the lowest price for polymer. Performance testing will be done to insure that the overall cost of this chemical is the most economical for the operation. Unit prices are not always representative of the overall cost. A cheaper product may require a much higher dosage resulting in an actual increase in operational costs. The bid award for Polymer will be subject to and contingent upon the performance testing results. A final decision on polymer is expected within 2 weeks.

**Recommendation:**

No single bidder can supply all the chemicals listed therefore the contracts will be awarded to the low bidder for each of the chemicals as follows.

Allied Universal Corp. Miami, FL	Sodium Hypochlorite	\$0.495
Thatcher Company, UT	Alum	\$0.5063
Sterling Water Technologies, TN	Polymer	\$1.0936
Hawkins Inc. FL	Sodium Hydroxide	\$2.72