



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

MID-SIZE 4-DOOR ADMINISTRATIVE VEHICLES SPECIFICATION #19

2019 Ford Fusion S FWD (P0G)

The Ford Fusion S FWD (P0G) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

| ZONE: | Western | Northern | Central | Southern |
|--------------------|--------------------|--------------------|--------------------|--------------------|
| BASE PRICE: | \$16,789.00 | \$16,847.00 | \$16,897.00 | \$16,982.00 |

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

| | | | | |
|--------------------|--------------------|----------------|----------------|----------------|
| VEHICLE: | Fusion S FWD (P0G) | | | |
| DEALER: | Duval Ford LLC | Duval Ford LLC | Duval Ford LLC | Duval Ford LLC |
| ZONE: | Western | Northern | Central | Southern |
| BASE PRICE: | \$16,789.00 | \$16,847.00 | \$16,897.00 | \$16,982.00 |

| Order Code | Delete Options | All Zones |
|------------------|---|-------------------------|
| | Cruise control <i>DUVALFORD; 1</i> | NA ¹ |
| | On-Star <i>DUVALFORD; 1</i> | NA ¹ |
| | Satellite radio <i>DUVALFORD; 1</i> | NA ¹ |
| Order Code | Add Options | All Zones |
| | Engine upgrade - specify <i>DUVALFORD; 1</i> | NA ¹ |
| | CNG model - specify <i>DUVALFORD; 1</i> | NA ¹ |
| | Bi-fuel model - specify <i>DUVALFORD; 1</i> | NA ¹ |
| | CNG conversion (discuss with dealer) <i>DUVALFORD; 1</i> | NA ¹ |
| | LPG conversion (discuss with dealer) <i>DUVALFORD; 1</i> | NA ¹ |
| | AM/FM radio with single CD <i>DUVALFORD; 1</i> | NA ¹ |
| | AWD <i>DUVALFORD; 1</i> | NA ¹ |
| | Bucket seats <i>DUVALFORD; 1</i> | Std ¹ |
| | Power seats <i>DUVALFORD; 1</i> | NA ¹ |
| | Seat trim upgrade - specify <i>DUVALFORD; 1</i> | NA ¹ |
| | Side air protection <i>DUVALFORD; ac protects from heat 1</i> | Std ¹ |
| RS ¹ | Rainshields - flange style <i>DUVALFORD; 1</i> | \$175.00 ¹ |
| | Split folding rear seat <i>DUVALFORD; 1</i> | Std ¹ |
| 62D ¹ | Vehicle upgrade package - specify <i>DUVALFORD, Ford Co-Pilot360 Assist™ with SYNC® 3 includes Adaptive Cruise Control with Stop and Go, Voice-Activated Touchscreen Navigation System with SiriusXM Traffic and Travel Link® includes: — (2) 4.2" Driver Configurable LCD Display in Instrument Cluster — Climate Control – Dual-Zone Electronic Automatic Temperature Control (DEATC) with Underseat Heat and AC Ducts and Rear Console Heat and AC Vents, SYNC® 3 Enhanced Voice Recognition Communication and Entertainment System 8" LCD Capacitive Touchscreen in Center Stack with Swipe Capability, Pinch-to-Zoom capability included when equipped with available Voice- Activated Touchscreen Navigation System, AppLink, 911 Assist, Apple CarPlay™ and Android Auto™ Compatibility, Smart-Charging USB ports – two (2) 1</i> | \$1,289.00 ¹ |

| | | | | |
|--------------------|--------------------|----------------|----------------|----------------|
| VEHICLE: | Fusion S FWD (P0G) | | | |
| DEALER: | Duval Ford LLC | Duval Ford LLC | Duval Ford LLC | Duval Ford LLC |
| ZONE: | Western | Northern | Central | Southern |
| BASE PRICE: | \$16,789.00 | \$16,847.00 | \$16,897.00 | \$16,982.00 |

| | | |
|-------------------------|--|-----------------------|
| VV ¹ | Vent visors - stick-on style DUVALFORD; ¹ | \$175.00 ¹ |
| MATS ¹ | Front and rear floor mats DUVALFORD; Rubber all weather mats. For Weather tech laser cut use \$300 ¹ | \$140.00 ¹ |
| | Aluminum wheels DUVALFORD; ¹ | Std ¹ |
| | Body side moldings DUVALFORD; Rocker Moldings Body-Color and Bright Door-Trim Moldings ¹ | Std ¹ |
| 942 ¹ | Daytime running lights DUVALFORD; ¹ | \$44.00 ¹ |
| 153 ¹ | Front license bracket DUVALFORD; ¹ | NC ¹ |
| | Full size spare tire and rim DUVALFORD; mini spare included ¹ | NA ¹ |
| | Immobilize daytime running lights DUVALFORD; ¹ | Std ¹ |
| N2 ¹ | Nitrogen filled tires including spare tire DUVALFORD; Replacing the air in your tires, and properly maintaining them with NitroFill can increase your tire life by as much as 50%, increase your fuel economy as much as 10% and decrease your chances of experiencing a tire failure by as much as 75% (source: nitrofill.com) ¹ | \$225.00 ¹ |
| Door Edge ¹ | Pin stripes/door edge guard DUVALFORD; LLumar Door Edge adhesive protection package. Pin stripe Delete \$50 ¹ | \$245.00 ¹ |
| 3K ¹ | Optional equipment - specify DUVALFORD; For 1 additional programmed key with remote. ¹ | \$395.00 ¹ |
| MISC OPT ¹ | Optional equipment - specify DUVALFORD; Troy or Havis laptop stand universal. For inverter USE \$400. SAFET FirstAid, Fire Extinguisher and DOT LED rechargeable warning lights use \$525. For reverse sensing 43P use \$294. For back up alarm use \$130 ¹ | \$625.00 ¹ |
| APPEARANCE ¹ | Optional equipment - specify DUVALFORD; Base decal package. For Ruby Red paint use \$394. For 2tone paint doors only use \$1100. For roof add \$200. For darkest legal tint includes front strip use \$365. IF LIMO add \$50. ¹ | \$350.00 ¹ |
| TAG ¹ | New state tag (specify state, county, city, sheriff, etc.) DUVALFORD; Includes administrative costs associated with the filing, transfer, acquisition, and installation of appropriate registration & Plate per option description allowed by section 3.23 Terms and Conditions ¹ | \$230.00 ¹ |
| TX ¹ | Transfer existing registration (must provide tag number) DUVALFORD; Includes administrative costs associated with the filing, transfer, acquisition, and installation of appropriate registration & Plate per option description allowed by section 3.23 Terms and Conditions. [ALT D] Per terms and conditions section 3.22 INSPECTION AND ACCEPTANCE: an Alternative Delivery Destination charge per vehicle of \$487 will be applied to all purchase orders where inspection and acceptance occurs away from the end user's registered address within the state of Florida. For destinations where inspection and acceptance are located outside the Sunshine State contact dealer. This cost derivation is founded using computationally intensive statistical analysis utilizing data inputs such as cost of capital, interest carry on bad debt, delivery variance with outside location, tertiary damage, and fluctuating fuel costs. ¹ | \$185.00 ¹ |
| TEMP ¹ | Temporary tag DUVALFORD; Includes administrative costs associated with the filing, transfer, acquisition, and installation of appropriate registration & Plate per option description allowed by section 3.23 Terms and Conditions ¹ | \$108.00 ¹ |

| | | | | |
|--------------------|--------------------|----------------|----------------|----------------|
| VEHICLE: | Fusion S FWD (POG) | | | |
| DEALER: | Duval Ford LLC | Duval Ford LLC | Duval Ford LLC | Duval Ford LLC |
| ZONE: | Western | Northern | Central | Southern |
| BASE PRICE: | \$16,789.00 | \$16,847.00 | \$16,897.00 | \$16,982.00 |

| | | |
|---------------------|--|-------------------------|
| MPP575 ¹ | Maintenance Plan - specify <i>"DUVALFORD: 5 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. SURCHARGE: \$300 Emergency (fire, ambulance, police pursuit units – except Ford Police Interceptor)"</i> ¹ | \$1,860.00 ¹ |
| MPP675 ¹ | Maintenance Plan - specify <i>"DUVALFORD: 6 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. SURCHARGE: \$300 Emergency (fire, ambulance, police pursuit units – except Ford Police Interceptor)"</i> ¹ | \$1,905.00 ¹ |
| MPP610 ¹ | Maintenance Plan - specify <i>"DUVALFORD: 6 Year 100,000 mile Premium Maintenance Plan. 20 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. SURCHARGE: \$500 Emergency (fire, ambulance, police pursuit units – except Ford Police Interceptor)"</i> ¹ | \$2,400.00 ¹ |
| CB575 ¹ | Warranty - specify <i>DUVALFORD: 5 Yr 75,000 mile zero deductible BASECare plan. 5 Yr 100,000 mile zero deductible use \$2130. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail ESP August 1st 2018 Pricing Guide</i> ¹ | \$1,605.00 ¹ |
| CE575 ¹ | Warranty - specify <i>DUVALFORD: 5 Yr 75,000 mile zero deductible EXTRACare plan. 5 Yr 100,000 mile zero deductible use \$2560. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail ESP August 1st 2018 Pricing Guide</i> ¹ | \$1,845.00 ¹ |
| CP575 ¹ | Warranty - specify <i>DUVALFORD: 5 Yr 75,000 mile zero deductible PREMIUMCare plan. 5 Yr 100,000 mile zero deductible use \$3595. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail ESP August 1st 2018 Pricing Guide</i> ¹ | \$2,535.00 ¹ |