

# PROPOSAL



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Tampa, Florida 33614  
Phone: 813-879-8222  
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To: **City of New Port Richey**

**March 2, 2020**

Attn: **Mike Macaluso**

RE: **City of New Port Richey Police Station**  
Temperature Controls

The following is a scope of work and price to provide the temperature controls for the referenced project. Automated Building Controls (ABC) proposes to install a **KMC system** for this project. All work is in accordance with plans and specifications.

## Scope of Work

1. **Air Handlers (Qty:2)**  
Furnish and install (1) KMC panel at AHU for control of:
  - Fan Start Stop
  - Fan Status
  - Supply Duct Temperature Sensor
  - Return Air Temp/Humidity Sensor
  - Static Pressure Sensor
  - Hi-Static Sensor
2. **Outside Air Handler (Qty: 1)**  
Furnish and install (1) KMC panel at AHU for control of:
  - Fan Start/Stop
  - Fan Status
  - Supply Duct Temp/Humidity Sensor
3. **VAVs (Qty: 21)**  
Furnish and install (1) KMC panel at each VAV for control of:
  - Supply Duct Temperature Sensor
  - Electric Heat Staging
  - Netsensor for Space Temperature

We **include** the following:

**Niagra N4 Graphics**  
Programming and commissioning  
Owner Instruction  
2 Year Warranty

We **exclude** the following:

**BacNet Interface Card**  
**After Hours Work**  
**Existing VAV Terminals**  
**VFD's**

Exceptions: ABC does not provide or install the following: Power Wiring, Starters, Disconnects, Smoke Detectors, Fires Stats, Fire/Smoke Dampers.

**TOTAL INSTALLED PRICE: \$ 33,505.00**

Pricing valid for 60 days

Sincerely, Zack Byers

Purchase Division Form  
(02/05)

Subj: SOLE SOURCE JUSTIFICATION REQUIREMENT(S)

From: (Dept.) Facilities Maintenance 106 Date: 10/28/2020  
To: \_\_\_\_\_

Ref: (a) Requisition# \_\_\_\_\_

Contractor: Auotmated Building Control Systems, Inc

Item: Install HVAC KMC Controls on all air handlers Est. Cost: \_\_\_\_\_

Required Delivery Date: ASAP

In accordance with reference (a) the following is submitted. (Continue on reverse if necessary.)

a. A brief description of the intended use or application.

Furnish and install controls, sensors, actuators, etc. on each air handler and Vav's, and all exhaust fans. Also, subsequent to the analysis several upgrades were identified as critical operational features that should be addressed. This system upgrade will convert the new HVAC system to a total automated system sending alerts for any failures that would be corrected remotely.

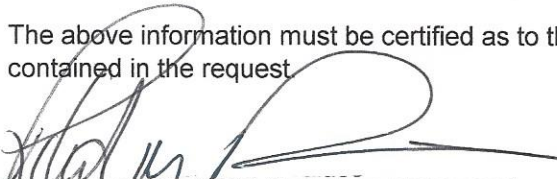
b. Description of the critical or unique features (patent, copyright, proprietary, etc.) which show no other item or source can satisfy the City's need.

ABC Controls holds the sole proprietary rights to KMC HVAC Contols in which the city has been converting to in all the executive buildings. Please see attached.

c. Describe the alternatives reviewed, which led to the conclusion that only this particular source of product can meet the requirement.

ABC Controls is the only company to meet the city's standards on this important project.

The above information must be certified as to the accuracy of the facts and representations contained in the request.

  
\_\_\_\_\_  
DEPARTMENT HEAD

  
\_\_\_\_\_  
CITY MANAGER

The above facts have been reviewed and approved for sole source procurement and the anticipated cost to the City will be fair and reasonable.