



## **Quote For:**

**New Port Richey Police Department  
Attn: IT Dir. Bryan Weed**

## **Reference:**

**4RE-PX2-15-New Port Richey 5YR ELC Proposal  
GSA Contract #: 47QTCA19D00JN Homeland Security Terms Schedule**

## **Quote By:**

**WatchGuard Video / Motorola Solutions  
Mike Costa**

**Date: 02-16-22**

**Serving Law Enforcement with the Most Compelling, Quality Video Products**

# FACT SHEET

## MOTOROLA SOLUTIONS

Motorola Solutions is a global leader in mission-critical communications. Our technology platforms in communications, command center software, video security & analytics, and managed & support services make cities safer and help communities and businesses thrive.

We have a rich history of firsts, including pioneering mobile communications in the 1930s, making equipment that carried the first words from the moon in 1969 and developing the first commercial handheld cellular phone in 1983.

Today, our global employees are committed to designing and delivering the solutions our customers refer to as their lifeline. At Motorola Solutions, we are ushering in a new era in public safety and security.

### TECHNOLOGY PLATFORMS



**MISSION-CRITICAL COMMUNICATIONS**



**COMMAND CENTER SOFTWARE**



**VIDEO SECURITY & ANALYTICS**



**MANAGED & SUPPORT SERVICES**

### AWARDS

**The Wall Street Journal** Management Top 250, No. 92, November 2019

**WayUp** Top 100 Internship Programs, August 2019

**Fortune** World's Most Admired Companies, No. 3 in Networks and Other Communications Equipment, January 2019

**Forbes** World's Best Employers, October 2018

**Dow Jones** Sustainability North American Index, September 2018

### CHAIRMAN & CEO

Greg Brown

### HEADQUARTERS

500 W. Monroe  
Chicago IL USA

### MEDIA CONTACT

Brittany Kelly | 224-246-3914  
brittney.kelly@motorolasolutions.com

### BY THE NUMBERS

**\$7.3 BILLION**

in annual sales (2018)

**\$637 MILLION**

in R&D spending (2018)

**\$3.3 BILLION**

in acquisitions spending since 2016

**17,000+ EMPLOYEES**

in 60 countries

**100,000+ CUSTOMERS**

in over 100 countries

**6,900+ PATENTS**

granted and pending



**13,000 NETWORKS**

across the globe



Motorola Solutions, Inc. 500 West Monroe Street, Chicago, IL 60661 U.S.A. [motorolasolutions.com](http://motorolasolutions.com)

MOTOROLA, MOTO, MOTOROLA SOLUTIONS and the Stylized M Logo are trademarks or registered trademarks of Motorola Trademark Holdings, LLC and are used under license. All other trademarks are the property of their respective owners. © 2019 Motorola Solutions, Inc. All rights reserved. 12-2019

		<b>WatchGuard Video</b> 415 E. Exchange Allen, TX 75002 (P) 800-605-6734 (F) 212-383-9661			
Issued To:	New Port Richey Police Department - Attention: Bryan Weed			Date:	02-16-22
Project Name:	4RE-PX2-15-New Port Richey 5YR ELC Proposal			Quote ID:	WMC-0043-02

Qty	Item #	Description
(15)	IV-BND-V3-PX-10 \$4,755.00 Each	<b>4RE (V300 Integration Ready), Standard DVR with HD Panoramic Front Camera, Cabin Camera, V300 WiFi Base and Smart PoE Switch. V300 sold separately.</b>  <u>Hardware</u> <ul style="list-style-type: none"> <li>• 4RE/V300 Bundle</li> <li>• Standard DVR Camera System</li> <li>• HD Panoramic Front Camera</li> <li>• Touch Screen Display</li> <li>• Integrated 200GB automotive grade hard drive</li> <li>• 32GB USB removable thumb drive</li> <li>• Rear facing cabin camera</li> <li>• Internal GPS</li> <li>• 1 Yr Hardware Warranty</li> <li>• Cabling and your choice of mounting bracket.</li> <li>• V300 WiFi Base</li> <li>• Smart PoE Switch</li> </ul> <u>Software</u> <ul style="list-style-type: none"> <li>• 4RE Firmware</li> <li>• Record-After-the-Fact® (RATF) technology</li> <li>• Multiple Resolution Encoding</li> <li>• H.264 High Profile Video Compression</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$71,325.00</b>

Qty	Item #	Description
(15)	IV-ACK-WF-CP-DM \$200.00 Each	<b>MikroTik Configured Wireless Kit, 802.11n, Drill Mount</b> <ul style="list-style-type: none"> <li>• MikroTik Configured Wireless Kit, 4RE In-Car 802.11n</li> <li>• Radio, Antenna, PoE, 2-10' Ethernet Cables</li> <li>• Drill Mount</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$3,000.00</b>

Qty	Item #	Description
(75)	WGC01001 \$495.00 Each	Evidencelibrary.com, Software and Hosting, Unlimited Assigned, Annually per device
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$37,125.00</b>

Qty	Item #	Description
(15)	WGW00156-500 \$775.00 Each	Warranty, 4RE, 5 Year Hardware Warranty Bundle
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$11,625.00</b>

Qty	Item #	Description
(1)	Customer Discount -\$6,172.50 Each	Customer Appreciation Discount
<b>Subtotal Price</b> (Excluding sales tax)		<b>-\$6,172.50</b>

Qty	Item #	Description
(15)	FRT-ICV-01 \$25.00 Each	Shipping - ICV Unit <ul style="list-style-type: none"> <li>Freight delivery for each In Car Video Unit</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$375.00</b>

**Quote Notes:**

1. This Quote is valid for 90 days from the Quote Date. Pricing may change thereafter.
2. Any sales transaction resulting from this Quote is based on and subject to the applicable Motorola's Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents.
3. Motorola's Standard Terms and Conditions are found at [www.motorolasolutions.com/product-terms](http://www.motorolasolutions.com/product-terms).
4. Payment Terms: Equipment-Net 30 days upon shipment; Installation-Net 30 days upon completion; Services and Subscription Agreements-Net 30 days from receipt of Order.
5. The pricing in this Quote does not include any applicable taxes (e.g. sales/use tax).
6. UNLESS OTHERWISE NOTED IN THIS QUOTE / ORDER, INSTALLATION OF EQUIPMENT IS NOT INCLUDED

Quoted by: Mike Costa - Regional Sales Manager - 800-605-6734 - michael.n.costa@motorolasolutions.com

<b>Subtotal Price</b>	<b>\$123,450.00</b>
<b>Total Discount</b>	<b>\$6,172.50</b>
<b>Total Price</b>	<b>\$117,277.50</b> (Excluding sales tax)

**New Port Richey PD 5 Year Lease Payment Schedule**

Payment Year 1	\$23,455.50
Payment Year 2	\$23,455.50
Payment Year 3	\$23,455.50
Payment Year 4	\$23,455.50
Payment Year 5	\$23,455.50

**Total Amount: \$117,277.50**



# WATCHGUARD 4RE®

## HD PANORAMIC IN-CAR VIDEO SYSTEM

Simple controls, HD cameras, wireless uploads and full integration with body-worn cameras have made the WatchGuard 4RE the world leader for in-car video policing.



## KEY FEATURES

**INTUITIVE CONTROL** – Icon-driven user interface and direct access keys make operation quick and simple.

**FULLY INTEGRATED WITH BODY CAMERA** – The WatchGuard 4RE In-Car system and one or more body-worn cameras can work seamlessly, capturing synchronized video of an event from multiple vantage points.

**UPLOAD ANYWHERE, ANYTIME** – Recorded events are uploaded wirelessly via cellular network from vehicle to evidence storage with no officer involvement.

**SMART, EVENT-BASED RESOLUTION RECORDING** – Record simultaneously in HD and SD and automatically save using a resolution configured to the event category.

**FULL PANORAMIC HD COVERAGE** – See everything in front of the patrol car with the stunning video quality of a rotatable HD camera and an HD panoramic camera, all in one compact, rugged housing.

**NEVER MISS AN INCIDENT** – RECORD AFTER THE FACT provides the power to go back in time and capture important evidence days after it happened, even when record wasn't pressed.

**Dual Drive Architecture** – Video is continuously recorded to the internal Solid State Hard Drive (SSHD) and all active recordings are written to both the internal hard drive and the removable USB Flash Drive, providing event transfer options and backup.



Full Coverage, Full Detail  
Panoramic X2 Camera



Zero Impact On Line Of Sight  
Zero Sightline (Zs) Camera



12X Optical Zoom  
Hd Mini Zoom Camera



Infrared Illumination  
Infrared Cabin Camera



Added Viewing  
Side Or Rear-Facing Camera

## SPECIFICATIONS

Hard Drive Storage Capacity  
200GB

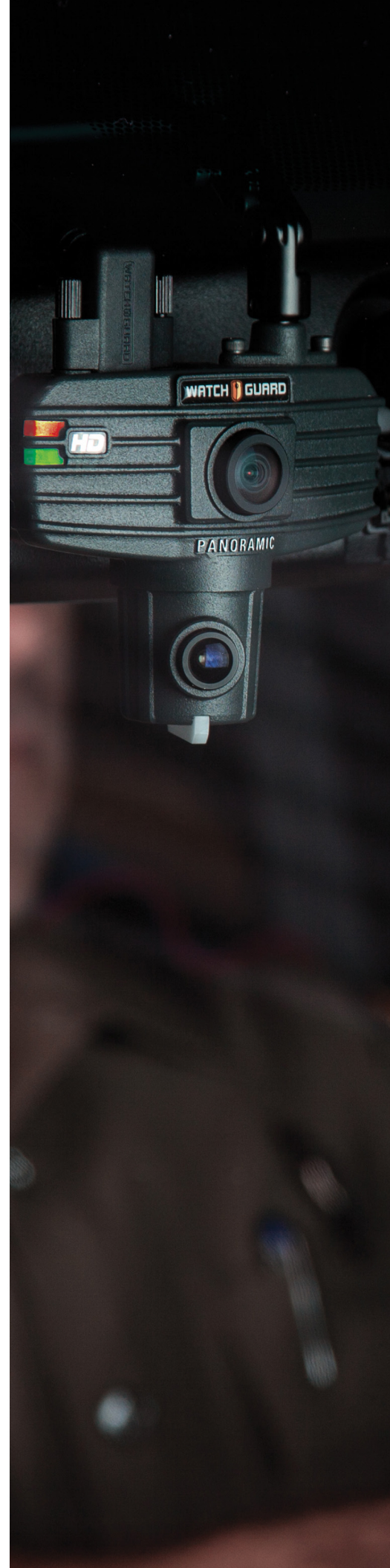
Certified to Military Specification  
MIL STD 810-G

Operation Conditions  
-40° F to 185° F

Integrated and GPS for Speed and Location  
YES

Integrated Crash Detection  
YES

Hours of Recording  
Up to 80 hours



For more information, visit [motorolasolutions.com/in-car](https://motorolasolutions.com/in-car)



Motorola Solutions, Inc. 500 West Monroe Street, Chicago, IL 60661 U.S.A. [motorolasolutions.com](https://motorolasolutions.com)

MOTOROLA, MOTO, MOTOROLA SOLUTIONS and the Stylized M Logo are trademarks or registered trademarks of Motorola Trademark Holdings, LLC and are used under license. All other trademarks are the property of their respective owners. © 2020 Motorola Solutions, Inc. All rights reserved. 02-2020